



OVERVIEW

MWDN Ltd is offshore software development center that specializes on development of various business and medical software systems.

Our mission is to provide offshore software development services in the way that partner software development companies can benefit the most.

MWDN Ltd is located in Eastern Europe, Ukraine and was established in 2002 to provide offshore outsourcing in the way which fulfills client's needs and expectations.

By now we have 60+ developers and QA engineers, and we are increasing our capacity by the end of 2008.

Our key advantages are:

- **High-end English speaking team leaders** are responsible for all interaction with customer and for the delivery of the products.
- **We know how to make customers HAPPY.** Work with us is not just productive and cost effective – it is convenient and pleasant. We do not just do the work; we solve problems and remove your headaches.
- **High quality of systems we develop and high productivity**
- **Strong and flexible management.** We can work according to either **RUP or Agile methodologies.**
- **Western quality and culture; Eastern location and costs**
- **Near-zero attrition**
- Experience with all cycles of product development, ability to define the product from scratch, ability to architect.
- MWDN is registered in UK with bank accounts in Royal Bank of Scotland. All the legal issues are regulated according to UK laws.

Our goal is to have limited number of **HAPPY customers**, that keep going with us rather than to be a regular outsourcing factory:

"MWDN team carried entire process out: defined, designed and implemented the system that ensured smooth implementation of my requirements. Effective time and risk management allow these guys to complete critical projects in time."

*Tom Chambers,
Consultant, former VP of Medcon*

"...I am very pleased with the quality of work and work effort. As a general statement my expectations which are quite high were met and exceeded..."

*Carter Posner,
The President of PCCG Inc.*



UKRAINE

Over the last several years Ukraine has emerged as one of the most attractive outsourcing destinations in Eastern Europe.

Ukrainian population is second largest in the Eastern European region after Russia. It beats Poland by almost 10 million, and more than twice bigger than the fourth biggest country Romania.

The offshore outsourcing market in Ukraine has reached **\$346 million** in 2007. It **grew 53%** in 2007 with around **50 000 IT graduates** arriving into the workforce each year.

Reasons to outsource to Ukraine:

- Cutting project cost: Ukraine is not a EU member, the **manpower and infrastructure are still rather cheap** here;
- Ukraine boasts a **98% literacy rate**. There are **more than 1000 universities and colleges**. **91% of high school graduates going on to higher education**. Of those, **46% choose information technology** related disciplines.
- Convenience in communications and control: **almost the same business hours** - the time shift is one hour for Benelux and Germany, 2 hours for UK and France; 6-7 hours for USA (EST)
- Substantial reduction of travel and communication costs and time: **1-3 hours by airplane, visa-free conditions for FII citizens**;

Kharkov in figures:

- *2nd largest city in Ukraine*
- *3 million people*
- *134 universities*
- *15 higher schools train IT specialists*
- *~1200 IT-related organizations*
- *~ 150 Offshore centers*
- *~ 25 % lower costs than in Kiev, the capital*

- **Creative approach** of Ukrainian professionals will be beneficial to your business
- **Close communication and business culture**: Ukraine is a European country, a lot of Ukrainians have worked in the EU countries and the USA including managers positions
- Close business rules: Ukraine strives to be involved in the main European organizations, now it is entering **WTO**; **ISO standards** are adopted as state acts and are obligatory for some industries; different MBA programs become more and more popular.



MWDN Ltd.

People & Technology

The main symbol of our pride and the only thing that gives us power proving our motto of “getting things done” on each project is people that create MWDN:

- Team work, productivity, software quality and extensive proactive communication with our clients;
- Fluent spoken and written English;
- Anything is planned to be done is planned especially for particular project including all peculiarities of this project;
- With every client we also learn software infrastructure that has been already developed in its company and adopt it in projects we develop for this client;
- Almost zero attrition during last 2 years.

Technologies we trust:

Microsoft .NET 3.5/3.0/2.0/1.1;

ASP.NET (+AJAX), Web 2.0;

C#, VC++, Web Services;

**SQL Server 2000/2005;
Oracle/MySQL,**

Microsoft Reporting Services;

MS Biztalk, XML;

Others

Experience & projects

Technologically we are an object oriented Microsoft shop.

We master Java at the level that is needed for integration with other products or for PDA development. However at this stage we do not provide Java teams.

We use smart **mix of RUP and Agile methodologies** such as XP programming to create zero-fat productive development process and to produce high quality software by specified deadline.

With each new customer we select the most suitable mix of technologies and processes in order to provide the most convenient interface for the client.

We are **strong architects** and we believe that **OOP/OOD/OOA approach** ensures the software quality and productivity even if it deals with strong algorithmic or performance problems. We also have significant experience of developing and maintaining medical systems with huge install base that are flagship products of respective vendors.

With every client we also learn software infrastructure that has been already developed in its company and adopt it in projects we develop for this client. We believe that it really increases both productivity and uniformity and helps to accomplish the hardest task – integration of a new application into an existing product line.



Since our inception we successfully developed a lot of business and medical applications and systems of various scale and type. Some of them are described below.

Medicine:

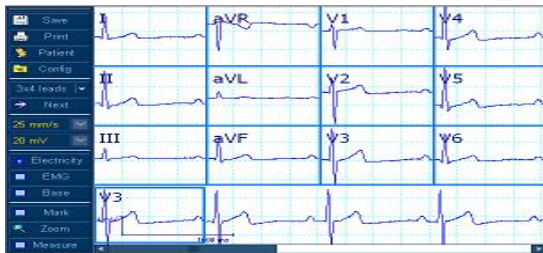
Complex Cardio-Monitoring System:



Provides patient monitoring, heart assessment and information management for cardiac procedures. It is developed with C# and Visual C++ by using MS SQL and MSDE database. DICOM and HL7 support is also provided.

This is mission-critical FDA class II system with real-time components.

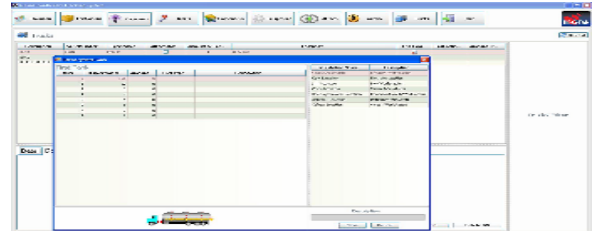
Complex Patient Signal Review and Workflow Management



IT accepts patient signals from a lot of various systems in the hospital and allows physicians to review it in less than 5 seconds per patient. MWDN Ltd defined, developed and tested all necessary functionality. The system was developed using C# .NET, MSSQL and VC++, XSLT transformations and Component One PDF library.

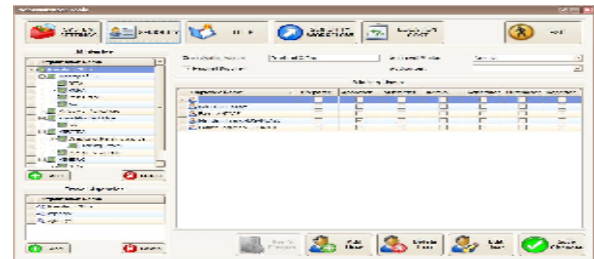
General:

HiGTek – RFID-based cargo management network and transportation security



We developed product line for implementation of various types of cargo monitoring and theft protection solutions for large corporate clients including large transport companies, customs and port authorities, and petrol companies that operate gas stations.

Rwanda government employees travel authorization system

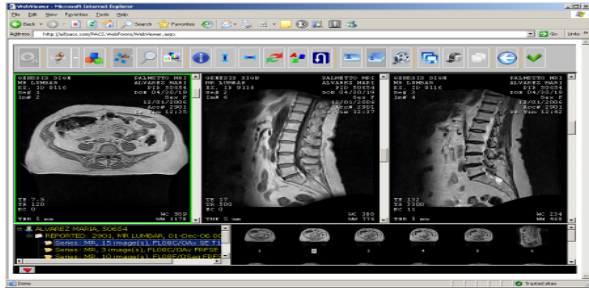


This is smart client application (developed in C# .NET), that supports very complex flow of approval that is required for every public servant in Rwanda in order to conduct international travel.

The system is flexible to accommodate almost any workflow of approval.

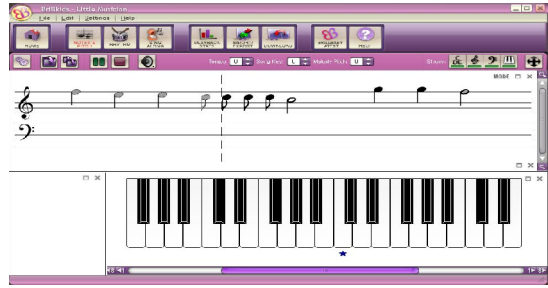


Web/Desktop Viewer for PACS systems



Complete solution for organizing all process of preparing, validation and reviewing exams from different types of modalities. It also has built in workflow enhancement system that allows significantly decrease costs of reviewing in radiology. Used: .NET Framework, C#, Jscript, MSSQL Server database and ASP.NET as a base platform for deploying web-based client.

Baby Musician



This application is designed to provide visualization of musical notation for children and to teach them playing a piano using colorful user interface.

Developed using .NET Framework 2.0 and Flash technology

These are only are few solutions of the work we did. Portfolio is available upon request.

CONTACT INFORMATION

Please do not hesitate to contact us for any additional information. You will also get our suggestions on how to start outsourcing relationship in risk-free low hassle fashion.

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